

SYCAMORE CENTER NEc Brown & Recker, Mesa, AZ

Add-Value Shopping Center \$1,325,000



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The vacant suites are in great shape and a reduced tenant improvement budget is justified.









STONE COLUMNS ENHANCEMENTS

PROPOSED







Price: Price Per Foot: Price Per Foot: Occupancy:

Financial Overview \$1,325,000 \$68.68 \$7.35 (land only) 32.3%

Property Overview

Building Area:	19,292 sq. ft.
Parcel #:	141-65-993M/ -993H/ -993J
Zoning:	LC, City of Mesa
Land Area:	180,292 sq. ft. (4.139 acres)
Owned Parking:	300 spaces (8.17 per 1,000*)
Year Built:	1999 *incl. anchor space

Demographics (2014)

	1-mile	3-miles	5-miles
Population:	14,820	91,714	229,119
Avg. Household Inc.:	\$64,628	\$58,934	\$64,450
Total Households:	5,869	37,420	88,385
Complete demographic	s are availa	able upon re	equest.

Traffic Counts (2012)			
North on Recker:	16,000 VPD		
South on Recker:	13,500 VPD		
East on Brown:	15,600 VPD		
West on Brown:	17,500 VPD		

This information contained herein has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify this information and bear all risk for inaccuracies.

SYCAMORE CENTER NEc Brown & Recker, Mesa, AZ

The subject property is a very attractive center that was built in 1999 and shows very well. The buildings are configured in an "L" shape that wrap the corner. There is a vacant pad on the hard corner and a 17,408 square foot anchor space previously occupied by Fitness Works in the middle of the center that are not included with this offering.

The center is priced at close to land value at only \$7.35/sq. ft.- for the land alone. The buildings are effectively almost free. The center is offered at a fraction of replacement cost. The vacant space can be leased at low rates and still generate a very good rate of return. The center was recently painted and two large monument signs were recently installed.

All vacant suites are second generation, some of which have high quality and unique improvements that may facilitate leasing to tenants that can make use of these nice improvements. Sample photos of the vacant suites are included herein.

There is a huge amount of owned parking. The parking ratio is 8.17 per 1,000 including the 17,408 sq. ft. anchor space building. This large amount of parking creates leasing flexibility for parking intensive users.

The following uses are restricted in the CC&R's: Adult businesses, liquor sales for off-premise consumption and auctions or liquidation sales.

The anchor space pays 50% of 89% of the Common Area expenses, real property taxes and assessments, liability insurance and third party management or 2% of the above expenses if there is no third party management.



REIN & GROSSOEHME

SUMMARY & PROFORMA

SYCAMORE CENTER NEC Brown & Recker (6060 E.), Mesa, AZ

PRICE:	\$1,325,000		
DOWN PAYMENT:	\$1,325,000	100.0%	
FINANCING:	None		
SQUARE FEET:	19,292	PRICE PER SQ. FT.: \$68.68	
CAP RATE:	2.20	(Based on actual current income)	
ACRES:	4.139	LAND PRICE PER SQ. FT.: \$7.35	
ZONING:	LC	# OF PARKING SPACES: 300	
YEAR BUILT:	1999	(1 per 64 sq.ft./ 15.6 per 1000)	
PARCEL #:	141-65-993M/993H/993J		

ANNUALIZED INCOME		ANNUALIZED EXPENSES			\$/ sq.ft.
BASE RENT:	\$76,778		TAXES: (2015)	\$26,804	\$1.39
plus FITNESS WORKS CAM INCOME:	\$31,791		INSURANCE:	\$6,994	\$0.36
plus REIMBURSED EXPENSES:	\$2,518		CAM:	\$28,053	\$1.45
TOTAL POTENTIAL INCOME:	\$111,087		UTILITIES:	\$13,683	\$0.71
less VACANCY ("\$0" means "actual"):	\$0	67.7 %	MANAGEMENT:	\$4,443	4.0 %
GROSS OPERATING INCOME:	\$111,087		RESERVE:	\$1,929	
less EXPENSES:	\$81,906			\$0	
NET OPERATING INCOME:	\$29,181			\$0	
less LOAN PAYMENTS:	\$0		TOTAL EXPENSES:	\$81,906	
CASH FLOW:	\$29,181	2.2%	Expenses Per Sq. Ft.:	\$4.25	
plus PRINCIPAL REDUCTION:	\$0				
TOTAL RETURN:	\$29,181	2.2%			

The anchor space (not a part) pays 50% of 89% of the Common Area expenses, real property taxes and assessments, liability insurance and third party management or 2% of the above expenses if there is no third party management.

The NOI increases to \$146,743 at 95% occupancy by leasing the vacant suites at only \$8.00 NNN/ sq. ft. If the vacant suites are leased at \$10.00 NNN the NOI increases to \$170,555. At \$12.00 NNN it increases to \$194,367.

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square

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SALES COMPARABLES



Price: \$4,001,504 \$/SF: \$117 Occupancy: 100% Date: 2/15

Greenfield Univ. Plaza- SWC University & Greenfield, Mesa, AZ



Price: \$2,275,000 \$/SF: \$110 Occupancy: 75% Date: 4/14



Price: \$1,212,500 \$/SF: \$72 Occupancy: 26% Date: 1/15



Price: \$1,700,000 \$/SF: \$72 Occupancy: 0% Date: 2/14







2012 through 2015 YTD Metro Phoenix Multi-Tenant Retail Sales Price Per Foot (by month)





SITE PLAN



RECKER RD











E Brown Rd

















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E Brown Rd

















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PLAT MAP



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CC&R'S

16. Maintenance of the Parking Areas. DECLARANT agrees to maintain the Parking Areas shown on the Site Plan attached as Exhibit "D" including, periodic sweeping, security, repairing, restriping, landscaping, bulb replacement and resealing, DECLARANT shall also pay: (a) for all utilities watering. servicing the Parking Areas; (b) for real property taxes and other assessments assessed against the Parking Areas; (c) for public liability insurance covering the Parking Areas in such amounts as deemed necessary by DECLARANT; and (d) for all fees for management of the Parking Areas. The obligation of DECLARANT to maintain the Parking Areas and pay expenses associated with the Parking Areas shall hereafter collectively be known as DECLARANT shall keep proper and "Parking Area Expenses". accurate books and records of account in regard to the Parking Area Expenses in accordance with generally accepted accounting practices consistently applied and furnish to the COLE TRUST periodic (but in no event less than annual) accountings, certified and dated by DECLARANT, detailing all Parking Area Expenses. The COLE TRUST agrees to reimburse DECLARANT for one half of all Parking Area Expenses in periodic installments billed by DECLARANT as those expenses are incurred ("Cole Parking Area Expenses"). In the event that DECLARANT does not hire a third

This is the page from the CC&R's dealing with division of costs between the subject property (Declarant) and the Fitness Works parcel (Cole Trust).

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party manager to manage the Shopping Center and Parking Areas, COLE agrees to pay DECLARANT a management fee not to exceed 2% of the Parking Area Expenses.

DISCLAIMER:

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